

## Message Text

UNCLASSIFIED

PAGE 01 ISTANB 00654 031346Z  
ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 /021 W  
-----103739 041109Z /14

R 031325Z MAR 78  
FM AMCONSUL ISTANBUL  
TO USDOC WASHDC  
INFO SECSTATE WASHDC 9720  
AMEMBASSY ANKARA

UNCLAS ISTANBUL 0654

E.O. 11652: N/A  
TAGS: BBSR, TU  
SUBJECT: WTDR/FTI - MATEZ TEKNIK MALZEME T.A.S.

REF: USDOC 2924

1. TURKEY

OFFICE USE: 2. 489 3. NA 4. 03  
5. MATEZ TEKNIK MALZEME T.A.S.  
6. P.O.B.: NA; CUMHURIYET CAD. 245, HARBIYE  
7. ISTANBUL  
8. CONTACT: DARA AZERI  
9. TITLE: GENERAL MANAGER  
10. PHONE: 405467 11. TELEX: 22932 ELOF TR  
12. CABLE: MATEZ, ISTANBUL  
13. ESTABL: 1944 14. EMPL: 4 15. SIZE: MEDIUM  
16. REPUTATION: Y-EXCELLENT 17 RPT DATE 03/78  
OFFICE USE: 18. NA 19. NA 20. NA 21. NA 22. NA  
23A. 32927/3 DEST. FOR ASBESTOS CEMENT PIPES AND SHEETS  
23B. 34333/3 DIST. FOR STEEL RADIATORS  
23D. 32530/3 DIST. FOR CERAMIC TILES  
23E. 34337/3 DIST. FOR OIL BURNERS  
23F. 35233/2 AGT. FOR FARM TRACTORS, AND EQUIPMENT  
23G. 35370/2 AGT. FOR HEAVY DUTY TRUCKS  
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PAGE 02 ISTANB 00654 031346Z

24. FOREIGN SALES: NA  
25. FINANCIAL REFS: AKBANK, HARBIYE, ISTANBUL; YAPI VE KREDI  
BANKASI, GALATA, ISTANBUL; TURKIYE IS BANKASI, ALTINBAKKAL.  
ISTANBUL.  
26. TRADE REFS: RIELLO O.F.R. OFFICINE FRATELLI RIELLO S.P.A.,  
EGAANO 35100 PADOVA, ITALY.  
27 FOREIGN FIRMS REPRESENTED: FERRARI LUZARO, REGIO EMILIO,

ITALY, FOR GARDEN TRACTORS, ACQUIRED 1974; WHITE MOTOR INT. S.A., 2625 BUTTERFIELD RD., OAK BROOK, ILL. 60521, FOR HEAVY DUTY TRUCKS, FARM EQUIPMENT, ACQUIRED 1974; CRANE CARRIER CO., P.O.B. 61191, TULSA, OKLA. 74151, FOR HEAVY DUTY TRUCKS, ACQUIRED 1975.

28. POST EVALUATION: FIRM IS DISTRIBUTOR FOR LOCALLY MANUFACTURED ASBESTOS CEMENT PIPES AND SHEETS, OIL BURNERS, HEATING RADIATORS AND CERAMIC TILES. ALSO ACTS AS AGENT FOR PRODUCTS OF ABOVE LISTED FOREIGN COMPANIES. LOCATED AT HARBIYE, AN ISTANBUL BUSINESS CENTER. REGISTERED AND PAID UP CAPITAL REPORTEDLY TL 500,000 (TL 25 EQUALS \$1), WORKING CAPITAL TL 10 MILLION (\$400,000),

AND 1977 SALES TL 17.5 MILLION (\$700,000). FIRM HAS 28 PERCENT INTEREST IN ELYAFLI CIMENTO SANAYI VE TICARET A.S., MANUFACTURER OF ASBESTOS CEMENT PIPES, 1977 SALES OF WHICH REPORTEDLY TL 387 MILLION (\$15.5 MILLION). ALSO HAS INTEREST (TL 1 MILLION-\$40,000) IN ANADOLU CAM SANAYI A.S., MANUFACTURER OF GLASS AND GLASSWARE. OWNERS ARE MUAFFER GAZIOGLU AND DEMIR KARAMANCI WHO ARE WEALTHY AND ALSO CONTROL SEVEN OTHER TRADING AND MANUFACTURING FIRMS. TOTAL LABOR FORCE IN THESE COMPANIES REPORTEDLY 2000 AND COMBINED 1977 SALES TL 575 MILLION (\$23 MILLION). BANKS GIVE FIRM EXCELLENT CREDIT RATING. RECOMMENDED.

29. PREP.: E. OMER; APPR.: R.W. BECKHAM.

HOUGHTON

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
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**Disposition Approved on Date:**  
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**Disposition History:** n/a  
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**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
EO Systematic Review  
20 Mar 2014  
**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014